

MANIPULATE THE SALE

PSYCHOLOGICAL TOOLS THAT SELL MORE

COLIN CHRISTOPHER

5 Days to Better Sales Ways
Day 2





Day 2 – The Enemy Within Small Talk

Yesterday: How did it feel when the people you talked to said: “Yes you do understand me!”

1. Where do you go?

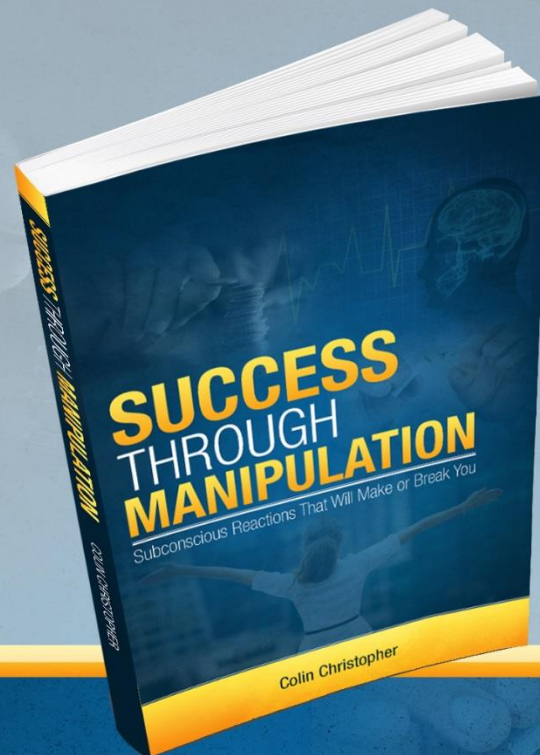
Go to a busy...

Exception:

2. Google research the following topics:

3. What is your goal today?

4. How do you know you're doing it right?



Success Through Manipulation: Subconscious Reactions That Will Make or Break You tests how you react and think from the moment you hear the title.

Have you ever asked yourself, "Why do I keep making the same bad mistake over and over?"

The reason is simple: Because you're reacting the same way to your environment over and over again.

Success Through Manipulation gives you the tools to identify how your biases, preconceptions and thinking manipulate you so you can stop reacting negatively. It shows you how to become proactive and more successful in all areas of your life!

Download the first 5 chapters free and buy your copy at

www.stmbook.com