## MANIPULATE THE SALE

PSYCHOLOGICAL TOOLS THAT SELL MORE

COLIN CHRISTOPHER

5 Days to Better Sales Ways

Day 1





## Day 1 - Listening With Your Mouth

| Step 1:  |
|--|
| Step 2:  |
|  |
| Step 3:  |
| So, if I understand you correctly              |
| Paraphrase what they said                      |
| Is that right? Did I understand you correctly? |
|  |
|  |
| Step 4: How do you know you're doing it right? |
|  |

## About Colin Christopher

Colin Christopher is a keynote speaker, stage hypnotist and sought after authority in hypnosis appearing all over the world on networks like *ABC*, *CBS*, *NBC*, *FOX*, *ESPN*, *Global*, *City*, *CTV*, and many others.

As a clinical hypnotherapist, hypnosis instructor, and author, Colin has also been featured in hundreds of prominent publications like the *LA Times, Daily Mail UK, Metro New York, ELLE*, and *Psychology Today*.

Visit <u>ColinOnTV.com</u> and watch TV interviews and read many of his feature articles.

Some of his clients include Lexus, Chevrolet, Buick, GMC, Staples, McDonalds, Bell Mobility, CIBC, TD Trust, BMO, Husky Energy, Ernst & Young, Celebrity Cruise Lines, and Princess Cruise Lines.

As a thought leader, he's shared his unique take on hypnosis and manipulation while sharing stages with world-class celebrity speakers like *Bob Proctor*, *Steve Siebold*, and *Brian Tracy*.

Off stage, Colin is a clinical hypnotherapist, hypnosis instructor and author of the books: *Success Through Manipulation, Manipulate The Date, Manipulate The Weight, Manipulate The Sale, and Connecting Through Communication.* 

Visit Colin's websites to learn more about his one of a kind perspective on thought manipulation and success.